NORMA AÇORES, S.A.

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Corporation Form

Joint-Stock Company

Registered Capital 400.000 Euros

Board of Directors

Maria do Carmo Cabrita Matias Marques Martins Artur Luís Ribeiro Gomes da Costa Carlos Adalberto Bernardo

Directors

Carlos Alberto Mesquita e Mota Pedro Miguel Lourenço dos Santos

Permanent Personnel Total: 50

Graduates: 25 Other Technicians: 17 Administrative Staff: 8

Turnover (2016)

3.075.051 Euros

Main Associations

- FBN Family Business Network
- ESOMAR European Society for Opinion and Marketing Research
- APPC Port. Association of Engineering and Management Consultants
- APODEMO Portuguese Association of Market Research Companies
- APMEP Portuguese Association of Public Markets



Certifications

- NP EN ISO 9001:2008
- NP EN ISO 14001:2012
- NP4397:2008 / OHSAS18001:2007

General Description

da Silva

Norma Açores, SA was founded on December 23, 1984 and officially began operations on April 1, 1985. Since then the company has been working closely with and for regional bodies and local companies as a services provider, thus contributing to the strategic development of the Azores.

Main Expertise

NORMAAÇORES operates in 8 of the 9 islands of the Autonomous Region of the Azores and has offices in the islands of São Miguel, Terceira, São Jorge, Pico and Faial. Over the years the company has expanded, now providing services in five business areas and presenting an interdisciplinary structure with highly qualified professionals with extensive experience in team work.

On December 31, 2016, the company's staff comprised 225graduates, 17 technicians and 8 administrative assistants, summing a total of 50 employees.

The company provides consultancy and advisory services in the areas of:

Engineering, Supervision and Control: Engineering Projects, Topography, Architecture; Geotechnical Studies.

Construction and Contract Management: Coordination and Planning; Management and Control of Construction Projects; Control and Supervision; Evaluation and Expropriations.

Management Consulting: Management Consulting services in areas of Strategy; Corporate Finance; Business Valution; Sustainability; Business Plans; Financial analysis and assessments; Economic and Financial Viability Studies; Management Control; Marketing Management; Operations Management; Quality Management Systems' implementation and Certification; Safety and Environment, HACCP, among other areas.

Projects financed by EU funding and National Programmes and Transnational Cooperation Programmes: Research, Partnerships, Planning, Development and Management of Applications to grants and funding programmes.

HR Recruitment and Selection Services: Research and Assessment of candidates; Curriculum Analysis; Psychological Assessment (Testing Performance and Potential)

Assessment (Testing, Performance and Potential)

Market Research and Opinion Polls: Socio-political studies;
Services & Products Market Research studies; Consumer
Markets; Opinion Polls; Sectorial Studies; Audits; Sales Audits;
Mystery Client; New Markets and New Products; Business and
Marketing Plans; Communication Plans.

Training: Training courses and programmes – planning and execution; tailor-made training solutions; Management of companies' Training programmes (outsourcing); Companies' social environment; Conferences and Seminars.

Safety, Environment and Innovation: Waste and Residue Integrated Management Systems; Environmental Impact Diagnosis, Audits and Studies; Environmental Motorization; Territory/Spatial Planning and Development; Safety Plans and Coordination at Construction sites; Safety Audits; Environment, Health and Safety in the Workplace; Safety Control.

Acoustics: Verification and Regulatory; Sound level metrology, verification; compliance assessment, and risk assessment.

Metrology, Testing and Inspection: regulatory; compliance assessment; assessment of projects for transport of dangerous substances/goods; inspection of pressure equipment and verification of projects for the repair or modification of pressure equipment and components; inspection of fuel facilities and tanks; Inspection of lifts, escalators, equipment and components; calibrations of several equipment and components; among others.

Non-Destructive Testing

Metrology: Metrological Verification of tanks, meters, automatic level gauges and continuous and dynamic measuring systems for large quantities of liquids excluding water (certified by the Portuguese Institute for Quality).

Food Safety: Implementation of HACCP System; Food Safety Management; Audits; Inspections; Traceability.

Significant Last Works

Engineering Technical support and advisory to the Centro de Promoção e Reconstrução, a promotion and reconstruction centre created by the Regional Government to coordinate and manage the repairing and rebuilding of houses and buildings affected by the earthquake that took place on Juy 9, 1998.

Supervision of construction projects and works: schools, rural roads, "Portas do Mar" maritime terminal, Pico Vermelho Geothermal Power Plant, air and sea ports, roads, sanitation, slaughterhouses, Ponta Delgada's Hospital, and the Airport of Ponta Delgada.

Architecture and Engineering Studies and Projects for several companies and entities such as EDA (Eolic Parks), Controlauto, European Space Agency (ESA), diverse land divisions, private constructions, among others.

Regarding Management Consulting services, Norma Açores has developed studies, business plans, and projects for several entities and companies such as Chambers of Commerce, Enterprises Associations and Groups, Municipalities Associations, local SME, regarding legal and corporate finance advisory, administration systems, planning, management, and control, sales and marketing, human resources, as well as the implementation and certification of quality management systems, environment, safety and HACCP, among others.

Norma Açores also works in cooperation with other consulting firms located in the archipelagos of Madeira and Canaries to develop PCT-MAC projects and provide support to public entities regarding the management of transnational cooperation programmes and projects.

Regarding Training, Norma Açores has promoted several training solutions, courses and programmes, for the largest companies in the Azores. Also in the Human Resources area, Norma Açores provides recruitment and selection services to several public and private entities and companies.

Market Research and Opinion Polls.

Norma Açores is the leading company in the Consortium Gestão das Portas do Mar that manages the Portas do Mar complex. Portas do Mar was inaugurated on July 5, 2008 with the purpose of requalifying Ponta Delgada's seafront by converting it into an attractive recreational facility for both locals and tourists.

Partnerships with accredited bodies and entities to perform the inspection, testing, and verification of various equipment and facilities.

Metrological verification body (OVM).

NORMAAÇORES is a member of APPC – Portuguese Association of Engineering and Management Consultants

NORMAAÇORES brings unique expertise, knowledge and information about the Azores; like no other consulting firm.



Last update: 01-08-2017